

SUKHVINDER SINGH

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EXPERIENCE

SEP 2023 – PRESENT

THERAPY DEVELOPMENT ENGINEER , National Centre for Scientific Research(CNRS)

- Handling different scientific instruments like SPR ,Rheometre,Leminar air flow batch etc
- Work in a team environment for development of engineered nanobodies.

MAR 2023 – SEP 2023

BUSINESS DEVELOPMENT MANAGER, BOEHRINGER INGELHEIM.

KEY RESPONSIBILITIES

- As Business Development Manager responsible for Generating and securing DPP4 inhibitor linagliptin (Trajenta) and Empaglifozin + linagliptin (Glyxambi) market share by doing market research
- Providing best research medicine to customers for wellbeing of patients suffering with Type 2 Diabetes mellitus and Heart failure with compromised ejection fraction

JUNE 2022 – FEB 2023

MARKETING EXECUTIVE, BAYER PHARMA.

KEY RESPONSIBILITIES

- Managing business of assigned territory for innovator Vericiguat –Sgc Stimulator Scientific Promotion, Market Research both Primary and Secondary, Identifying Market-trend

KEY ACHIEVEMENTS

- Established scientific belief of Vericiguat in Key opinion leaders mind in the management of Worsening Heart Failure.
- Conducted Two Successful International Speaker Program in Max Shalimar Bagh and Medanta

OCTOBER 2018 – May 2022

SCIENTIFIC SALES OFFICER, SERVIER PHARMACEUTICALS.

KEY RESPONSIBILITIES

- Managing business of assigned territory for innovator Trimetazadine –Anti Anginal, Metabolic agent (FLAVEDON Group).
- Data Management of assigned territory and financial planning.
- Scientific Promotion, Market Research both Primary and Secondary, Identifying Market trend and devising strategies accordingly in liaison with company objectives.

KEY ACHIEVEMENTS

- Best performer in ITC Scientific training batch 2018 scored 98.6%.

- 102% achievement for the FY 2018-2019.
- Established scientific belief regarding Trimetazidine in Key opinion leadersmind in the management of ANGINA.

MAY 2015 – September 2018

EXPERT SALES EXECUTIVE, GLAXOSMITHKLINE HEALTHCARE LTD.

KEY RESPONSIBILITIES

- Generating business through dental sensitive portfolio of Sensodyne.
- Achieving and exceeding sales target set out by management.

KEY ACHIEVEMENTS

- Top Performer in North zone During Launch of Sensodyne portfolio at Dentists level with highest number of POB.
- First Runner Up in Presentation on Scientific insight of Oral care anatomy in Training.

EDUCATION

2017 – 2019

MASTER OF PHARMACY(PHARMACEUTICS)

DELHI PHARMACEUTICAL SCIENCE AND RESEARCH UNIVERSITY (DPSRU)

Research work

Design and Development of Herbal sunscreen using biopolymer lignin

Aggregate percentage: 70%

2011 - 2015

BACHELOR OF PHARMACY

DELHI INSTITUTE OF PHARMACEUTICAL SCIENCE AND RESEARCH.

- Pharmaceutics
- Pharmacology
- Medical chemistry
- Photochemistry
- Biotechnology and biochemistry
- Microbiology and biopharmaceutics

Aggregate percentag : 62%

2009 - 2011

INTERMEDIATE

SARVODAYA VIDYALAYA. MEDICAL AND NON-MEDICALMANGOLPURI DELHI.

Percentage: 79%

ACHIEVEMENT AND MEMBERSHIPS

- American Association of pharmaceutical scientists (AAPS)
- Volunteer in Indian pharmaceutical congress 2013
- Member of walk for life cancer supportive initiative 2014
- Participated in Water bodies contest at Indian international trade fair

PAST RESEARCH

I have gone through industrial research and practical training on chemical instrumentation and microbiology testing, half-life, efficacy of various products including different dosage form of analgesic like

- Analgesic Cream
- Analgesic Spray
- Analgesic Tablet
- Analgesic Skin patches

INSTRUMENT

- Dissolution apparatus
- Karl Fischer titrations apparatus
- Gas chromatography
- BioRad I-cycler
- Zeiss Microscopy image analysis system
- Water activity meter
- Hybridization Chamber
- Blot transfer apparatus
- Micro-plate reader
- Aseptic Area

SKILLS

- Communication
- Presentation
- Scientific Selling
- Proactive

PERSONAL INFORMATION

Date of Birth: 6 September 1993
Mothers Name: Mrs Kulwant kaur
Fathers Name: Mr.Jaswant Sing